

**Social Engineering:  
How do you like your  
Phish?**



# Agenda

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Social Engineering  
Phishing  
State of Phish 2016  
Crime Files  
Prevention  
Questions  
Credits

# Hello!

I am Debi Caldwell

I'm a Hacker – A People Hacker.

You can find me at:  
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A top-down view of a desk with a spiral notebook, a pen, a watercolor palette, and a bowl of fruit. The notebook is open and blank, with a blue horizontal band across the middle containing text. A white pen lies on the right page. A watercolor palette is in the top right, and a bowl of fruit is in the top left. A white object is in the bottom left.

*Your smile will give you a positive countenance that  
will make people feel comfortable around you.  
Les Brown*



Social Engineering

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Science  
Art  
Psychology



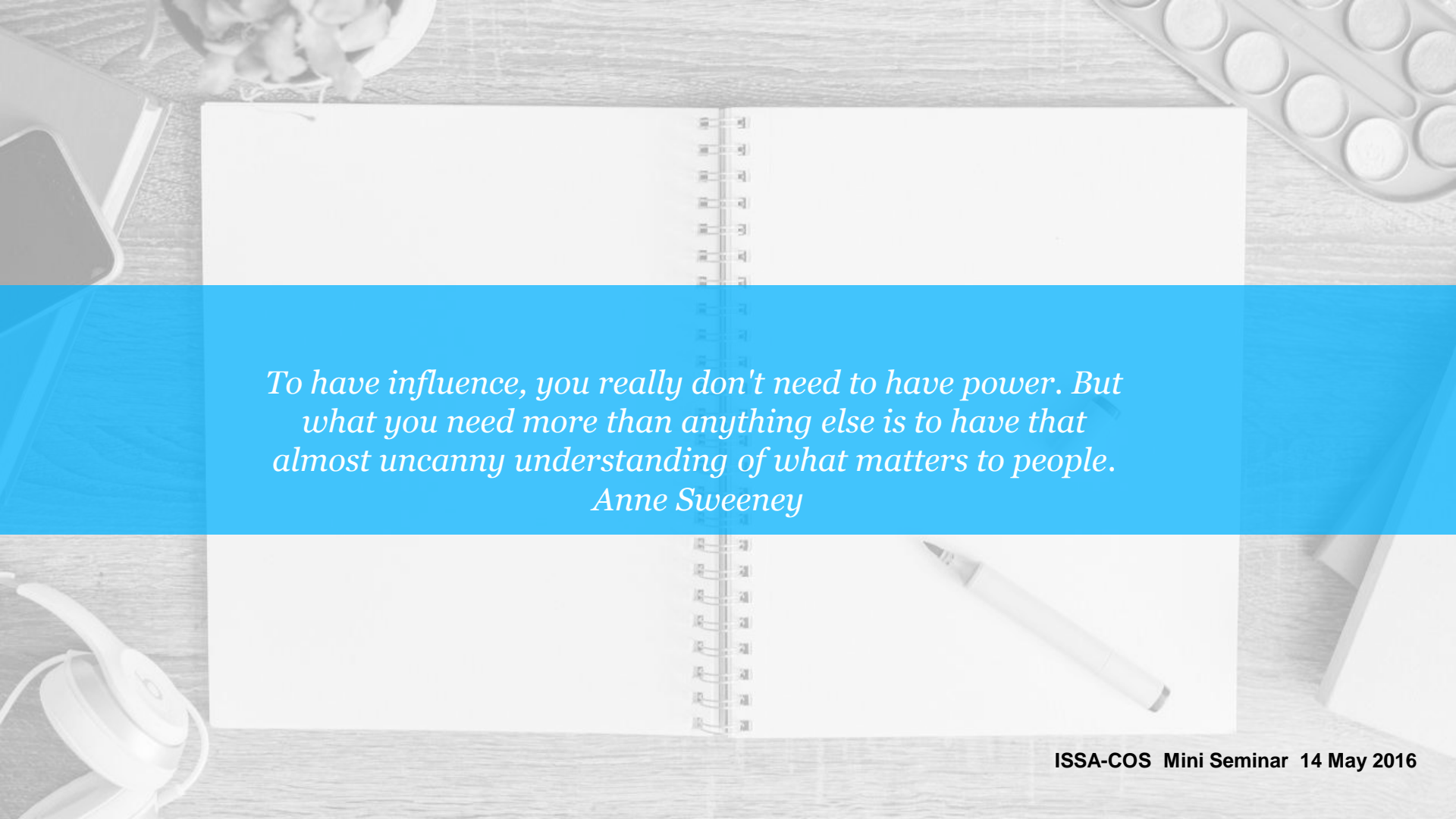
# Social Engineering

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Any act that influences a person to take an action that may or may not be in their best interest.

*Who are the Social Engineers  
in your life?*



A top-down view of a desk with a spiral notebook, a pen, a water bottle, and a tray of pens. The notebook is open and has a blue band across the middle. The text is centered on the blue band.

*To have influence, you really don't need to have power. But what you need more than anything else is to have that almost uncanny understanding of what matters to people.*  
*Anne Sweeney*



# Influence

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The capacity to have an effect on the character, development, or behavior of someone or something, or the effect itself.

*Who influences you?*





## Paths of Influence:

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- Authority
- Commitment and consistency
- Concession
- Obligation
- Reciprocity
- Scarcity
- Social proof



Teach a  
Man to  
Phish



# Phishing

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To acquire sensitive information  
(passwords, usernames, credit card details)  
For malicious reasons  
By masquerading as a trustworthy entity  
In electronic communication  
(email, IM or other communication channels)

A close-up photograph of a person's hand holding a smartphone. The image is partially obscured by a large, semi-transparent blue overlay that covers the right side of the frame. The background is a blurred indoor setting.

# Bigger Phish

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Spear-Phishing  
Whaling  
Pharming  
Vishing  
Smishing

# Wombat Security Technologies 2016 State of Phish

87% were victims of phishing  
(up 13% from last year)

67% experienced spear  
phishing (up 22%)

60% increase in  
phishing attacks

# Wombat Security Technologies 2016 State of Phish

Malware infections  
(42%)

Compromised accounts  
(22%)

Lost data (4%)



# Wombat Security Technologies 2016 State of Phish

44% lost employee productivity

36% faced consequences resulting from  
loss of propriety information

20% dealt with damage  
to reputation



## A few more interesting facts:

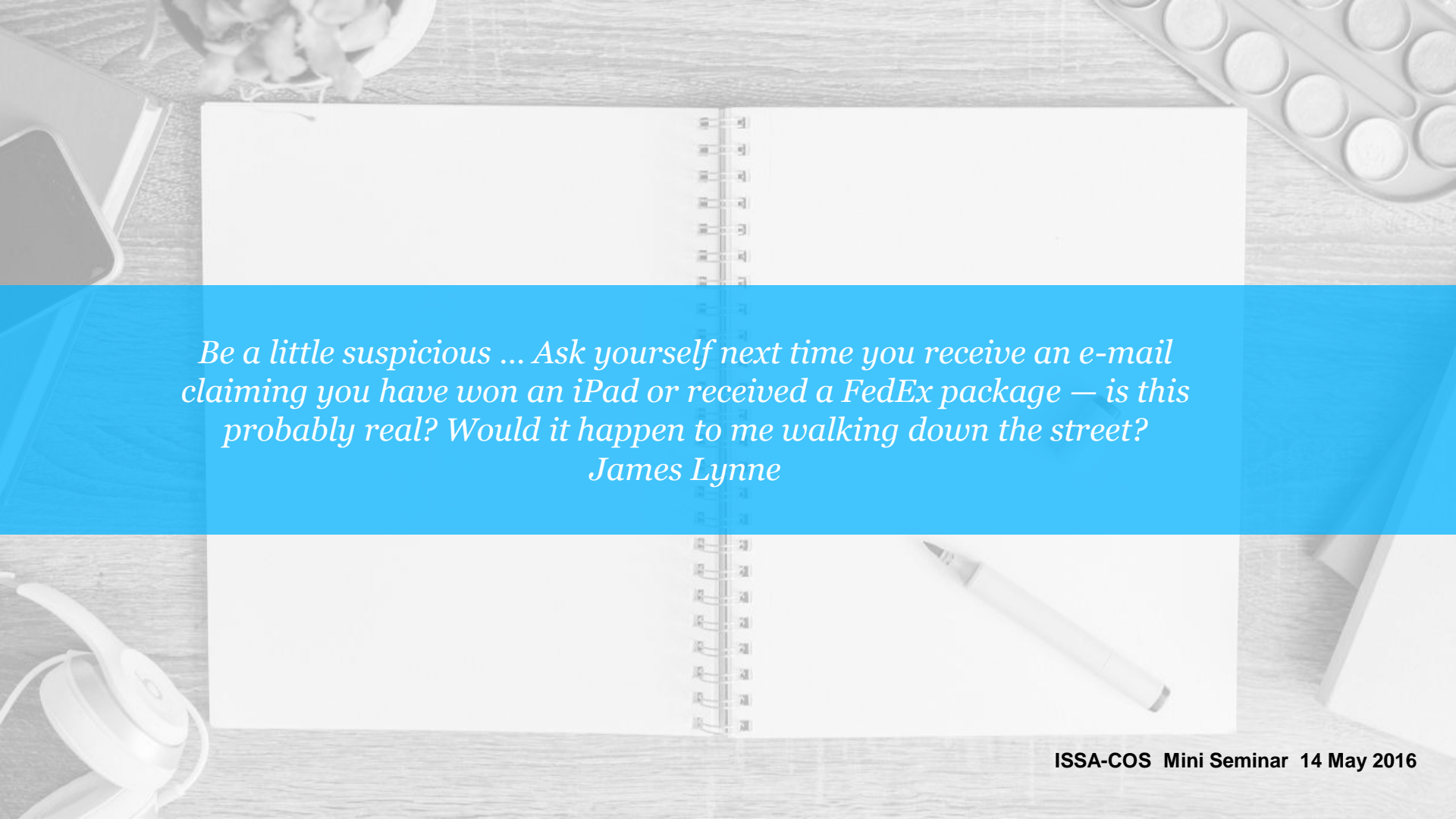
- Emails that included users' first names had a 19% higher average click rate than messages with no personalization.
- Organizations used corporate-style templates in 56% of their mock attacks. Consumer-style templates were used in 29% of simulated messages.
- Employees were most likely to click on emails that they expected to see in their business inboxes, including HR documents and shipping confirmations. They were more cautious with "consumer-oriented" emails like gift card offers and social networking notifications.



## Just a couple more:

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- The most popular attack template in 2015 was an electronic fax notification message. It had an average click rate of more than 15%.
- Another popular attack was an Urgent Email Password Change request, which had an average failure rate of 28%.

A top-down view of a desk with a spiral notebook, a pen, a watercolor palette, and a headset. The notebook is open and has a blue horizontal band across the middle. The pen is white and lies on the right page. The watercolor palette is in the top right corner, and the headset is in the bottom left corner.

*Be a little suspicious ... Ask yourself next time you receive an e-mail claiming you have won an iPad or received a FedEx package — is this probably real? Would it happen to me walking down the street?*

*James Lynne*



# Bad Boys, Bad Boys

# Ryan Collins: Guilty of Hacking iCloud & Google storage



Ryan Collins, Google+

- Hacked more than 100 accounts – including celebrities from November 2012-September 2014
- Sent email pretending to be from Apple & Google
- Stole pictures, videos, even full backups
- No evidence that he leaked anything he stole
- 18-month sentence as a result of plea deal
- Expected to name other hackers

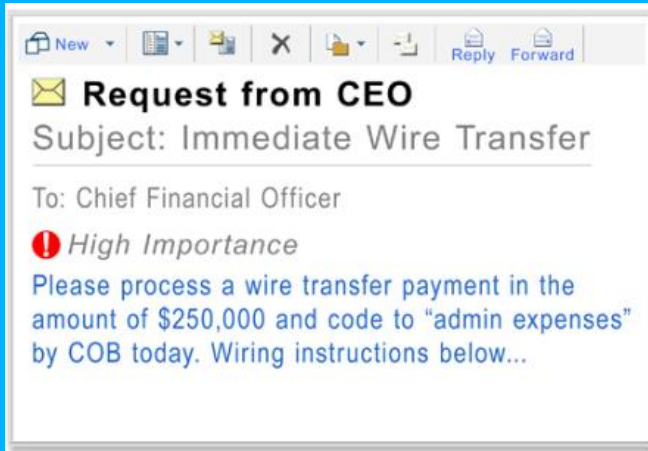


# Charles Harvey Eccleston: Plead Guilty to Attempted Spear-Phishing Attack



- Employed by Department of Energy & Nuclear Regulatory Commission
- Terminated from NRC when he failed to meet requirements of 2-year probation
- Attempted to launch spear-phishing campaign against 80 DoE employees
- Caught in FBI sting
- Prepared a list of email addresses and the text of the email
- Sentenced to 18 months in prison

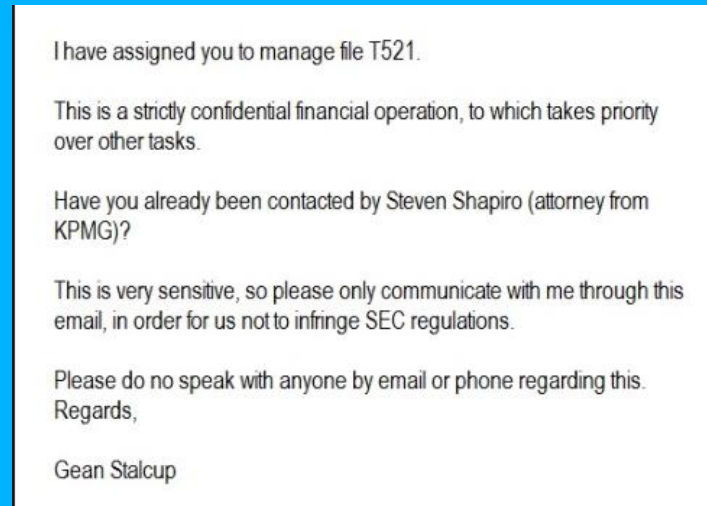
# "Business Email Compromise" costs \$2.3 BLN 10/13-2/16




- 17,642 businesses in 79 countries
- 270% increase
- Spoofed email to trick employees into believing it is money transfer for CEO

<http://www.reuters.com/article/cyber-fraud-email-idUSL2N17B0I2>

- BEC is 4% of total scams (Zapfraud)
- Average loss is \$130,000



<http://www.csoonline.com/article/3044070/social-engineering/business-email-compromise-fraud-rising-fast-hard-to-fight.html>

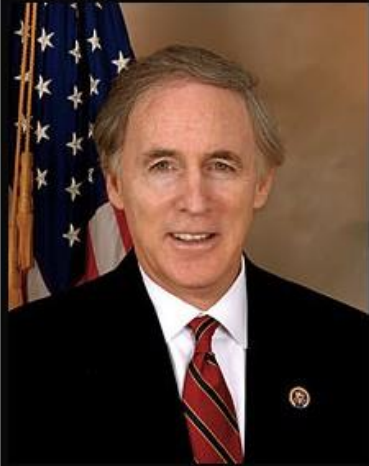
A top-down view of a desk with a spiral notebook, a pen, a headset, a keyboard, and a mouse. The notebook is open and has a blue banner across it with white text. The pen is silver and lies on the right page of the notebook. The headset is white and is on the left side of the desk. The keyboard is white and is on the right side of the desk. The mouse is white and is on the left side of the desk.

*Yet while millions of dollars are spent in trying to beef up IT, very few organizations realize that the best defense against corporate espionage begins with an attitudinal change among its people. Most continue to invest in expensive firewalls when they could be building efficient 'humanwalls'.*

*Captain Raghu Raman, Mahindra Special Services Group*



Defense  
against the  
Dark Arts



The Spy Act prohibits keystroke logging, hijacking,  
and phishing.

(Cliff Stearns)

[izquotes.com](http://izquotes.com)



## Technology is not enough ...

- People want to be helpful. Whether it is the bedraggled guy running late for his interview, or the woman on the phone who cant access her networked documents, people want to be helpful
- Educate employees regarding social engineering attacks and especially email fraud.
- People are the greatest weakness in the security posture.
- People are greatest strength in the security posture.



A top-down view of a desk with a spiral notebook, a pen, a water bottle, and a tray of pens. The notebook is open and has a blue horizontal band across the middle. The pen is white and lies on the right page. The water bottle is white and is on the left side. The tray of pens is on the right side.

*This cyberattack surely serves as a bucket of ice water to the face.  
Sen. Chuck Schumer, D-N.Y., as quoted by [The Hill](#)*

# Thanks!

A grayscale background image showing a hand holding a piece of chalk, writing on a chalkboard. The word 'Komi' is partially visible on the board.

Any questions?

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## CREDITS

Special thanks to all the people who made and released these awesome resources for free:

- Presentation template by [SlidesCarnival](#)
- Photographs by [Death to the Stock Photo](#) ([license](#))
- Wombat Security Technologies 2016 State of the Phish  
<https://info.wombatsecurity.com/blog/wombats-2016-state-of-the-phish-report-shows-double-digit-increases-in-phishing-threats>
- CI Centre, SpyPedia.net at <http://www.cicentre.com/default.asp?>